

JOIN OUR TEAM

Atracsys Interactive SA is a software development company with a strong focus on multi-user-multi-touch experiences on large touchscreens. With our high-end interactive solutions we provide partners and clients in most diverse industries with trendsetting marketing-, communication- and sales tools. We offer both off-the-shelf products and tailor-made solutions that answer every individual client's specific needs, creating unique user experiences time and time again.

In order to complete our team and respond to a growing market, we are looking for a

Senior Account Manager

100%

In your role as an account manager you handle the personal relationships with our clients in the greater lake Geneva region. You will spend about a third of your time for acquisition, welcoming potential customers in our showrooms and at tradeshow events, but also visit prospects at their premises. You will participate in networking events to grow your professional network and acquire new leads. Together with our creative team you will come up with new solutions that answer the customers' needs. You will compose tailor-made quotes. You take responsibility in project leading, from pre-project to delivery management, and are responsible for after-sales customer relationship management. You will be based at our headquarter in Puidoux, Vaud.

What we expect:

- a highly motivated, pro-active and extrovert personality with strong networking skills
- 7+ years of experience as a salesperson, preferably in the fields of technology/IT
- sensitive to UX principles
- enthusiastic about new technologies
- team-oriented yet autonomous
- willing to take on responsibility
- ready to pave the way in a field that is often unknown for customers
- fluent in both French and English

What we offer:

- young and dynamic company
- innovative high-quality products
- quickly evolving/growing market
- challenging tasks, multifaceted work
- superbe team spirit creating inspirational work environment
- independent work
- involvement in strategic decisions/take part in next-generation product development
- attractive working conditions

This position is available immediately.

Send your CV and motivation letter today to: job@atracsys.com

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INTERACTIVE SOLUTIONS