

Join Our Team

Atracsys Interactive SA is a software development company with a strong focus on multi-user multi-touch experiences on large touch screens.

With our high-end interactive solutions we provide partners and clients in most diverse industries with trend setting marketing, communication and sales tools.

We offer both off-the-shelf products and tailor-made solutions that answer every individual client's specific needs, creating unique user experiences.

In order to complete our team and respond to a growing market, we are looking for a

Sales Development Representative (Internship, 6 months)

In your role as a sales development representative, your main objective is to support the marketing and sales team. You will generate a maximum number of meetings with major companies in the greater lake Geneva region.

Your missions

- Build a lead target list based on a provided account target
- Qualify prospects against established criteria
- Process outbound leads by cold callings, emails, follow-ups
- Track and manage prospecting, qualification and nurture activities in the CRM platform
- Report to the KAM
- Create commercial brochures in accordance to your targets

What we expect

- Bachelor minimum degree
- 6-months to 1 year minimum relevant experience (internship) in sales is a plus
- a highly motivated, pro-active and extrovert personality
- enthusiastic about new technologies and result driven mentality
- willing to take on responsibility
- great written and verbal communication skills
- fluent in both French and English

What we offer

- young and dynamic company
- innovative high-quality products
- quickly evolving/growing market
- challenging tasks, multifaceted work
- superb team spirit
- inspirational work environment
- independent work
- attractive working conditions

Available position from January 2020.

Send your CV and motivation letter today to: contact@atracsys-interactive.com

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The logo for atracsys features the company name in a lowercase, sans-serif font. The letter 'o' is replaced by three small, overlapping circles in shades of orange and red, arranged in a slight arc.