

JOIN OUR TEAM!

Atracsys Interactive SA is a software development company with a strong focus on human-machine interfaces. With our high-end interactive solutions for live and virtual settings, we provide partners and clients in most diverse industries with trendsetting marketing-, communication- and sales tools. We offer both off-the-shelf products and tailor-made solutions that answer every client's specific needs, creating unique user experiences time and time again.

Sales Representative 100%

We are looking for an experienced, strong sales personality with a high level of self-motivation to complete our sales team. You take responsibility for the full sales cycle, including cold-calling, lead follow-up, closing on opportunities and getting purchase orders. You proactively implement current and new sales and marketing strategies to achieve regional goals. Together with our creative team you will come up with innovative concepts/solutions that answer clients' needs. You are also responsible to build and maintain strong, long-lasting customer relationships. You will be based at our headquarter in Lausanne, Vaud.

What we expect:

- A highly motivated, pro-active and extrovert personality with strong networking and business development skills
- 3+ years of experience as a salesperson in the fields of technology/software
- Marketing knowledge (SEO/WordPress, social media) is a plus
- Autonomous
- Highly skilled with application software
- Willing to take on responsibility
- Fluent in both French and English

What we offer:

- Young and dynamic company
- Innovative high-quality products
- Quickly evolving/growing market
- Challenging tasks, multifaceted work
- Superb team spirit
- Independent work
- Attractive working conditions

This position is available immediately.

Send your CV and motivation letter today to: contact@atracsys-interactive.com

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